Allen & Company

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May 18, 2011

Mr. Mike Scott
1908 Clematis Drive
Hixson, TN 37343

Dear Mike,

"Thank you" does not seem appropriate to convey our appreciation of the training sessions you gave to our associates in March and May of 2011. We saw immediate implementation of your ideas and I have had many of our associates comment on the success they are experiencing. The practical concepts and tools shared are making a very positive impact on our corporate culture and in a number of examples, our personal lives.

I had no doubts after hearing your presentation at our Vistage Group in late 2010 that you would be able to deliver a powerful and effective training program to our associates but I have been pleasantly surprised by the breadth of adoption we have seen throughout the organization. You get the credit through the teaching style and unique processes for follow up. Here are a few of the comments that people have said to me personally:

- The training we received from Mike has made a huge difference in the way I organize my business - "Thank you".
- I have never been more organized in my life.
- The practical tools enabled me to make many small changes over a period of time that has produced large positive differences for me.

Finally, it was such a great experience working with you and your team. Thank you again for all the preparation, organization and follow up with our firm allowing our firm to reach our mission to be a great place to work.

Best regards,

Keith Albritton, CFP™, CIMA
President/CEO